



Third Quarter 2016 Revenue

Paris-La Défense, October 14th, 2016

Consolidated revenue, activity and outlook

In € million	Q3 2016	Q3 2015	Change	9 months 2016	9 months 2015	Change
Revenue	19.7	23.3	-15%	58.8	60.6	-3%

For the quarter ending September 30th, 2016, Netgem announces a consolidated revenue of € 19.7 million, bringing the consolidated revenue for the first 9 months of 2016 to € 58.8 million, a 3% decrease compared to the same period in 2015.

As communicated previously, Netgem expects a positive growth of its gross profit and results on a full year basis, reflecting the growing positive impact of the SaaS business model (“Software as a Service”) and the streamlining of its B2C business.

At the Amsterdam IBC Fair in September 2016, Netgem demonstrated its suite of multi-screen and connected home entertainment solutions, which now includes full-personalisation and social functionalities, cloud gaming and multi-room music.

Netgem has signed a new international operator for a first deployment of this offer in the Middle East.

Significant events and transactions

As the Group continues to implement its share buyback program, it now owns about 7.3% of its capital.

The project for an alternative triple-play fiber operator in France jointly with Caisse des Dépôts and the Océinde Group, announced in July 2016, is expected to close in November 2016. A shareholders’ meeting has been called for October 26th, 2016 to approve the hive-down of Netgem’s B2C operations to Vitis, the newly-created subsidiary that will host the project.

Calendar of Financial Communication

- Revenue for Q4’2016: January 12, 2017, before market opening
- Results 2016 and revenue for Q1’2017: April 6, 2017, before market opening
- Annual shareholders’ meeting: June 1st, 2017
- Revenue and results for H1 2017: July 28, 2017, before market opening
- Revenue for Q3’2017: October 13, 2017, before market opening

About Netgem

Netgem provides Fixed and Mobile Telecom operators with #TelcoTV, a superior TV service, offering intuitive navigation, simple access to the content consumers love, and multi-screen viewing, in and out of the home.

With 20+ deployments in Europe, APAC, and South America, and over 5 Million active viewers, Netgem is best placed to partner with the most innovative Telco operators and help them win in their market.

#TelcoTV is what we do, it's TV the Telco way

Netgem is listed on NYSE Euronext Paris Compartment C (ISIN: FR0004154060, Reuters: [ETGM.PA](#), Bloomberg: NTG FP)