

## ZTE and Netgem sign strategic partnership to address the European Fiber market



**Paris, March 12<sup>th</sup>, 2019,**

Netgem Group announces today that it has signed a strategic partnership with ZTE, a major international provider of telecommunications, enterprise and consumer technology solutions for the Mobile Internet, to offer *connected home* solutions to European fiber operators.

**ZTE** will provide its devices portfolio and innovation roadmap backed up with its cost-effective production capability and a long-term financing facility.

**Netgem** will provide its software assets, content relationships and its 20-year expertise in integrating local solutions for European TV multi-service providers.

Through this partnership, **Operators** who are confronted with new opportunities and challenges in their ultra-broadband transition, will benefit from ZTE and Netgem's innovative solutions, as well as combined hardware, software and services.

"We have consolidated a long-term alliance with Netgem, whose software platform and content expertise on the European market will help ZTE address the ultra-broadband market" said Fang Hui, Vice President and General Manager of Fixed-Network and Multimedia Products at ZTE.

Joseph Haddad, CEO of Netgem Group, said: "we reinforce our Box business by combining our expertise in content and data security with ZTE hardware roadmap, thereby bringing a winning combination to the TV industry as the market transitions to fiber".



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## **About ZTE**

ZTE is a provider of advanced telecommunications systems, mobile devices, and enterprise technology solutions to consumers, carriers, companies and public sector customers. As part of ZTE's strategy, the company is committed to providing customers with integrated end-to-end innovations to deliver excellence and value as the telecommunications and information technology sectors converge.

Listed in the stock exchanges of Hong Kong and Shenzhen (H share stock code: 0763.HK / A share stock code: 000063.SZ), ZTE's products and services are sold to over 500 operators in more than 160 countries.

ZTE commits 10 percent of its annual revenue to research and development and has leadership roles in international standard-setting organizations.

ZTE is committed to corporate social responsibility and is a member of the UN Global Compact.

For more information, please visit [www.zte.com.cn](http://www.zte.com.cn).

## **About Netgem**

Netgem Group is the pioneer of the connected home, with the invention of the Box in 1996, and the co-creation of the independent operator of services for the very high-speed and Fiber in France, under the brand VideoFutur. Millions of homes around the world today use the Netgem Box, under brands of our distribution partners, operators of telecommunications services and entertainment.

Netgem is listed on Euronext Paris Compartment C (ISIN: FR0004154060, Reuters: ETGM.PA, Bloomberg: NTG:FP).

For more information, please visit [www.netgem.com](http://www.netgem.com).