

Netgem Appoints Romain Waller as Vice President, Connected Home Products

*Dedicated connected home product division to focus onto
innovative solutions and product range expansion*

Neuilly-sur-Seine, October 1st, 2012 - Netgem (www.netgem.com) today announces Romain Waller's appointment as the head of Netgem's newly created Connected Home product division. He will report to Christophe Aulnette, Chief Executive Officer.

A graduate of Ecole Polytechnique and Ecole des Mines de Paris, Romain joins Netgem after 14 years of experience within the telecommunications industry. During his career, he has managed several business units with full P&L responsibility within the Sagem Group and more recently the Technicolor group (formerly known as Thomson). In his previous roles, his core missions have included business development with global media and telecommunications operators to cover Set-Top Boxes, modems, gateways, as well as IPTV service platforms and other connected technologies.

Christophe Aulnette, CEO of Netgem, said: "For the past three years Netgem has been very focused on international expansion and has diversified its customer-base worldwide with today, 18 operators across 14 countries, from Australia to Mexico! While keeping on driving this international plan, we will expand our product portfolio to provide more solutions to our operators' customers in this highly competitive environment. I'm delighted to count on Romain's leadership and product expertise in this new development phase."

Over recent months Netgem has announced a number of new customers including Viaplay in Sweden, YouSee in Denmark, Netia in Poland, Globecast in the United States (a subsidiary of France Télécom Orange) and TotalPlay in Mexico. The Group is also introducing a new product range with the launch of a new compact platform, its mainstream N7700 Netbox, and of a mobile connectivity device, Wobe.

Romain Waller, Netgem's newly appointed Vice President, Connected Home Products, added: "Netgem has recently made impressive in-roads into the international IPTV and OTT markets



and is recognized as an expert in providing innovative connected home technology solutions to help operators launch quickly new services in a very cost effective manner. I am very pleased to join Netgem at such an exciting period in the company's development.”

About Netgem: Netgem provides Connected Home Entertainment Solutions to Multiservice Operators to help them strengthen their end-customer relationship and drive revenue growth. Based upon Netgem's hardware and software technologies, operators are able to develop innovative convergent services and a unique broadcast TV experience, enriched by the power of Internet. Netgem is present in more than twelve countries around the world with an installed base of more than 4 million. Netgem is listed on Compartment C of NYSE Euronext Paris.

Website: www.netgem.com - Twitter account: @Netgem - ISIN : **FR0004154060**, Reuters : **ETGM.PA**, Bloomberg : **NTG FP**

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