

Fourth Quarter 2012 Revenue

Neuilly-sur-Seine, January 16th, 2013

Revenue and activity

For the quarter ending December 31st, 2012, Netgem has announced consolidated revenue of € 22.9 million. This takes the full year 2012 consolidated revenue to € 81.2 million, of which nearly two thirds come from international sales.

In €M, IFRS data	Q4 2012	Q4 2011	Change	Year 2012	Year 2011	Change
Revenue	22,9	25,3	-9%	81,2	84,7	-4%
- France	5,4	9,3	-41%	28,1	38,3	-27%
- International	17,5	16,0	+9%	53,0	46,3	+14%

Strategy, outlook and corporate governance evolution

Following its international development in 15 countries over 3 years, the Group has identified supporting the deployment and penetration of its customer's offers in their respective markets as top priority for 2013, mainly by providing and integrating new services. The Group maintains its objective to double international revenue between 2011 and 2014.

In France, the Group intends to intensify its investments in the Connected TV industry and related services, a sector which, in an environment of increased competition between operators, now offers real prospects.

Besides this, the Group has taken the decision to significantly increase its Research & Development effort in order to quickly extend its range of products, particularly in the area of access and multi-screen content distribution within the household.

In order to lead these projects optimally, the Group has decided to evolve its corporate governance: Christophe Aulnette becomes President of Netgem International, and will thus continue to guide the international development of the Group, and Joseph Haddad takes over as Chief Executive Officer.

Moreover, Christophe Aulnette has been appointed as Director within Netgem's Board of Directors, succeeding Charles Berdugo who has resigned for personal reasons. The Board warmly thanks Mr. Berdugo for his contribution over the last years.

Financial situation and results

The Group continues to develop profitably, generating a high capacity for investment.

Since its share buyback program was activated at the end of 2011, the Group has bought 1.4 million of its own shares, of which nearly 500,000 have been used for the vesting of free shares already granted.



Key events

The Group's consolidated perimeter has not changed during the quarter, except for the merger of the entities NMS (a 100% holding of Netgem, that holds 50% of Digitime, a company focusing in IPTV audience measurement) and PlugnSurf (inventors of the Wobe, acquired recently) within Netgem as of 31st December 2012.

Financial Calendar (subject to possible change)

- 2012 Results: week of March 25th, 2013

About Netgem

Netgem provides Connected Home Entertainment Solutions to Multiservice Operators to help them strengthen their end-customer relationship and drive revenue growth. Based upon Netgem's hardware and software technologies, operators are able to develop innovative convergent services and a unique broadcast TV experience, enriched by the power of Internet. Netgem is present in more than fifteen countries around the world with an install base of more than 4 million. Netgem is listed on Compartment C of Euronext Paris Eurolist.

Website : www.netgem.com Twitter <http://www.twitter.com/netgem/>

ISIN : **FR0004154060**, Reuters : **ETGM.PA**, Bloomberg : **NTG FP**

Investor contact: Charles-Henri Dutray, CFO

Tel: +33 (0) 1 55 62 55 62 E: chd@netgem.com

Press contact: Beatriz Ledesma, Netgem Communications

Tel: +33 6 25 69 22 44, E: ble@netgem.com