

Third quarter 2013 revenue

Neuilly-sur-Seine, Octobre 3rd, 2013

Revenue and activity

IFRS, in € millions Consolidated	Q3 2013	Q3 2012	Change	9-month 2013	9-month 2012	Change
Revenue	24.1	20.1	+20%	57,9	58,2	-1%
<i>Of which international</i>	20.3	13.2	+53%	43,6	35,6	+22%
<i>Of which France</i>	3.9	6.8	-44%	14,2	22,6	-37%

For the quarter ending September 30th 2013, Netgem announces a consolidated¹ revenue of € 24.1 million, taking its nine-month consolidated revenue to € 57.9 million, of which 75% from international sales. The growth in international sales stems from the successful launch of the new T-Box in Australia, as well as from the development of our clients' subscribers base in Europe and Latin America.

At IBC fair in September, Netgem showed the latest innovations on its two product lines, which allow multi-service operators to extend and increase the value of their subscribers base: **DuoTV** (end-to-end low-cost connected TV offer) and **TotalTV** (premium multi-screens offer).

Netgem also announced the launch of the French version of **DuoTV** under the brand "*La Box Videofutur*". For € 10 per month, *La Box Videofutur* enables access to an enriched connected TV and SVOD offering, whatever the access provider and internet speed.

This offering is already being distributed in Videofutur shops and on the website videofutur.fr. The service will also be distributed from mid-November onwards through partner networks such as the Virgin Mobile national network, or the networks from local operators such as Ozone and Cityplay.

This original and competitive end-to-end offer, from the terminal to the content, is made available by Netgem to operator partners in a "TV as a service" mode, improving recurring business.

Financial situation and results

The Group continues to develop profitably and benefits from a high investment capacity which allows to maintain a strong effort in innovation on the connected TV value chain and to finance the growth of activity.

¹ It includes the activity of Videofutur as of the date of its take-over by Netgem at the beginning of April 2013.



Operations and key events

As previously announced, Netgem merged with Videofutur Entertainment Group S.A. on August 1st 2013.

Pro forma data

The *pro forma* data includes the activity of Videofutur since January 1st, 2012

IFRS, in € millions <i>Pro forma</i>	9-month 2013	9-month 2012	Change
Revenue	59.8	63.5	-6%

Provisional calendar of financial communication

- Revenue for Q4 2013: week of January 13th, 2014

About Netgem

Netgem is a technology provider of innovative video solutions for the connected home entertainment market. Combining proven technology assets with expertise in content and new video usage, including on new companion screens, Netgem solutions give multi-service operators around the world an edge to enhance and deepen the relationship with their subscribers. Netgem is present in Europe, APAC and Latin America with over 4 million active households worldwide. Netgem is listed on NYSE Euronext Paris, Compartment C (ISIN: **FR0004154060**, Reuters: **ETGM.PA**, Bloomberg: **NTG FP**)

Website : www.netgem.com Twitter <http://www.twitter.com/netgem/>

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